# Introduction to Statistical Machine Learning with Applications in Econometrics

Lecture 3: Linear Regression (ISL ch. 3)

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### Linear regression

- ► Linear regression is a simple approach to supervised learning. In particular, linear regression is a useful tool for predicting a quantitative response.
- ▶ The Advertising data has sales as the response (Y) and advertising budgets for TV  $(X_1)$ , radio  $(X_2)$ , and newspaper media  $(X_3)$  as predictors. A statistical model:  $Y = f(X) + \epsilon$  with  $\epsilon$  being independent of  $X = (X_1, X_2, X_3)^{\top}$ .
- ► Interesting questions:
  - ► Is there a relationship between advertising budget and sales? (Is  $f(x_1, x_2, x_3) = E[Y \mid X_1 = x_1, X_2 = x_2, X_3 = x_3]$  constant?)
  - ► How strong is the relationship between advertising budget and sales? (Variance of  $\epsilon$ ?)
  - ▶ Which media contribute to sales? (Partial derivatives of  $f(x_1, x_2, x_3)$ ?)
  - ► How accurately can we predict future sales? (MSE of prediction for an unseen data point.)
  - ▶ Is the relationship (f(x)) linear?
  - ▶ Is there synergy (interaction) among the advertising media?  $(\partial f(x_1, x_2, x_3) / \partial x_1)$  depends on  $(x_2, x_3)$ ?

- ► linear regression model:  $Y = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \beta_3 X_3 + \epsilon$ 
  - ightharpoonup  $\epsilon$  is the error term that is independent of X.
  - ▶  $\beta_0$  and  $(\beta_1, \beta_2, \beta_3)$  are intercept and slopes, which are also called coefficients.
- From the prediction perspective, essentially the model specifies a functional form for f(X) and recovering f reduces to recovering the coefficients.
- ► From the causal inference perspective, essentially the model assumes that the effects are constant and there is no endogeneity issue.

## Simple linear regression

- Simple linear regression model with a single predictor X:  $Y = \beta_0 + \beta_1 X + \epsilon$ .
- ► We have the training data:

$$(X_1,Y_1),(X_2,Y_2),\ldots,(X_n,Y_n).$$

- ► Given some estimates  $\hat{\beta}_0$  and  $\hat{\beta}_1$  for the coefficients, for the unseen data point  $(X_0, Y_0)$ , we predict  $Y_0$  using  $\hat{Y}_0 = \hat{\beta}_0 + \hat{\beta}_1 X_0$ .
- Let  $\hat{Y}_i = b_0 + b_1 X_i$  be the in-sample prediction for  $Y_i$  based on the *i*-th value of  $X_i$ .
- $e_i = Y_i \hat{Y}_i$  represents the *i*-th residual and we the residual sum of squares (RSS) as

RSS = 
$$e_1^2 + e_2^2 + \dots + e_n^2$$
  
=  $(Y_1 - b_0 - b_1 X_1)^2 + (Y_2 - b_0 - b_1 X_2)^2 + \dots + (Y_n - b_0 - b_1 X_n)^2$ .

► The least squares approach chooses  $b_0$  and  $b_1$  to minimize the RSS. The minimizing values can be shown to be

$$\hat{\beta}_1 = \frac{\sum_{i=1}^n \left( X_i - \overline{X} \right) \left( Y_i - \overline{Y} \right)}{\sum_{i=1}^n \left( X_i - \overline{X} \right)^2}$$

and 
$$\hat{\beta}_0 = \overline{Y} - \hat{\beta}_1 \overline{X}$$
, where  $\overline{X} = n^{-1} \sum_{i=1}^n X_i$  and  $\overline{Y} = n^{-1} \sum_{i=1}^n Y_i$ .

## Assessing the accuracy

► The standard error of an estimator reflects how it varies under repeated sampling:

$$\operatorname{SE}(\hat{\beta}_0)^2 = \sigma^2 \left[ \frac{1}{n} + \frac{\overline{X}^2}{\sum_{i=1}^n \left( X_i - \overline{X} \right)^2} \right] \text{ and } \operatorname{SE}(\hat{\beta}_1)^2 = \frac{\sigma^2}{\sum_{i=1}^n \left( X_i - \overline{X} \right)^2},$$

where  $\sigma^2 = \text{Var}\left[\epsilon\right]$ .

- ▶ In general,  $\sigma^2$  is not known, but can be estimated from the data.
- ▶ The estimate of  $\sigma$  ( $\hat{\sigma}$ ) is known as the residual standard error:

RSE = 
$$\sqrt{\frac{1}{n-2}}$$
RSS =  $\sqrt{\frac{1}{n-2}\sum_{i=1}^{n} (Y_i - \hat{Y}_i)^2}$ ,

where the residual sum of squares: RSS =  $\sum_{i=1}^{n} (Y_i - \hat{Y}_i)^2$ .

Standard errors

$$\widehat{SE}(\hat{\beta}_0)^2 = \hat{\sigma}^2 \left[ \frac{1}{n} + \frac{\overline{X}^2}{\sum_{i=1}^n \left( X_i - \overline{X} \right)^2} \right] \text{ and } \widehat{SE}(\hat{\beta}_1)^2 = \frac{\hat{\sigma}^2}{\sum_{i=1}^n \left( X_i - \overline{X} \right)^2}.$$

can be used to compute confidence intervals.

- ► A 95% confidence interval is defined as an interval such that with 95% probability, the interval contains the true unknown value of the parameter.
- ► Approximately, with 95% probability

$$\left[\hat{\beta}_{1}-2\cdot\widehat{SE}\left(\hat{\beta}_{1}\right),\hat{\beta}_{1}+2\cdot\widehat{SE}\left(\hat{\beta}_{1}\right)\right]$$

contains  $\beta_1$ , in a hypothetical scenario where we have repeated samples.

## Hypothesis testing

► Standard errors can also be used to perform hypothesis tests on the coefficients. The most common hypothesis test involves testing the null hypothesis of

 $H_0$ : There is no relationship between X and Y against the alternative hypothesis

 $H_a$ : There is some relationship between X and Y.

- ► This corresponds to testing  $H_0: \beta_1 = 0$  again  $H_a: \beta_1 \neq 0$ .
- ► We compute a *t*-statistic, given by

$$t = \frac{\hat{\beta}_1 - 0}{\widehat{SE}(\hat{\beta}_1)},$$

which has a *t*-distribution with n-2 degrees of freedom.

▶ p-value: the probability of observing any value equal to |t| or larger.

# Assessing the overall accuracy

- ► RSE is considered a measure of the lack of (in-sample) fit of the model to the data.
  - ▶ If the (in-sample) predictions  $\hat{Y}_i$  are very close to the true outcome values  $Y_i$ , RSE will be small.
  - ▶ If  $\hat{Y}_i$  is very far from  $Y_i$  for one or more observations, then the RSE may be quite large.
- $ightharpoonup R^2$ : the fraction of variance of Y explained by the model:

$$R^2 = \frac{TSS - RSS}{TSS} = 1 - \frac{RSS}{TSS},$$

where TSS =  $\sum_{i=1}^{n} (Y_i - \overline{Y})^2$  is the total sum of squares.

▶ In simple linear regression,  $R^2$  is the square of the sample correlation of X and Y:

$$R^{2} = \left\{ \frac{\sum_{i=1}^{n} \left( X_{i} - \overline{X} \right) \left( Y_{i} - \overline{Y} \right)}{\sqrt{\sum_{i=1}^{n} \left( X_{i} - \overline{X} \right)^{2}} \sqrt{\sum_{i=1}^{n} \left( Y_{i} - \overline{Y} \right)^{2}}} \right\}^{2}.$$

# Multiple linear regression

► The multiple linear regression:

$$Y = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \cdots + \beta_p X_p + \epsilon.$$

- We interpret  $\beta_j$  as the average effect on Y of a one unit increase in  $X_j$ , holding all other predictors fixed.
- ► Our training data:

$$\{(Y_1, X_{1,1}, ..., X_{p,1}), (Y_2, X_{1,2}, ..., X_{p,2}), ..., (Y_n, X_{1,n}, ..., X_{p,n})\}$$

► Given estimates  $b_0, b_1, ..., b_p$ , we make in-sample predictions using:

$$\hat{Y}_i = b_0 + b_1 X_{1,i} + b_2 X_{2,i} + \dots + b_n X_{n,i}$$

► The values  $\hat{\beta}_0$ ,  $\hat{\beta}_1$ , ...,  $\hat{\beta}_p$  that minimize RSS are the multiple least squares regression coefficient estimates:

RSS = 
$$\sum_{i=1}^{n} (Y_i - \hat{Y}_i)^2$$
  
=  $\sum_{i=1}^{n} (Y_i - b_0 - b_1 X_{1,i} - b_2 X_{2,i} - \dots - b_p X_{p,i})^2$ .

	Coefficient	Std. Error	t-statistic	<i>p</i> -value
Intercept	12.351	0.621	19.88	< 0.0001
newspaper	0.055	0.017	3.30	0.00115
ISL Table 3.3: simple regression of sales on newspaper				

	Coefficient	Std. Error	t-statistic	<i>p</i> -value
Intercept	2.939	0.3119	9.42	< 0.0001
TV	0.046	0.0014	32.81	< 0.0001
radio	0.189	0.0086	21.89	< 0.0001
newspaper	-0.001	0.0059	-0.18	0.8599
ISL Table 3.4: multiple regression				

► The newspaper simple regression coefficient estimate was significantly non-zero, the multiple regression coefficient estimate for newspaper is close to zero, and the corresponding *p*-value is no longer significant.

	TV	radio	newspaper	sales
TV	1.0000	0.0548	0.0567	0.7822
radio		1.0000	0.3541	0.5762
newspaper			1.0000	0.2283
sales				1.0000
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ISL Table 3.5

- ► The sample correlation between radio and newspaper is 0.35. Markets with high newspaper advertising tend to also have high radio advertising.
- ► Suppose that the multiple regression is correct and newspaper advertising is not associated with sales, but radio advertising is associated with sales.
- ► In a simple linear regression, we will observe that higher values of newspaper tend to be associated with higher values of sales, even though newspaper advertising is not directly associated with sales.

#### ► Important questions:

- ▶ Is at least one of the predictors  $X_1, X_2, ..., X_p$  useful in predicting the response? (Model significance test.)
- ► Do all the predictors help to explain *Y*, or is only a subset of the predictors useful? (Model selection will be discussed later in the class.)
- ► How well does the model fit the data? (In-sample fit, measured by  $R^2$ .)
- ► Given a set of predictor values, what response value should we predict, and how accurate is our prediction? (MSE of prediction for an unseen data point; is the linear model good enough for our prediction purpose?)

## Model significance test

ightharpoonup Test that none of the regressors explain Y:

$$H_0$$
:  $\beta_1 = \beta_2 = \dots = \beta_p = 0$ 

 $H_a$ : at least one  $\beta_j$  is non-zero.

ightharpoonup Use the F-statistic

$$F = \frac{(TSS - RSS)/p}{RSS/(n-p-1)} \sim F_{p,n-p-1}$$

under  $H_0$ . We expect F to be large if  $H_a$  is true.

# Test of subset significance

- ► Sometimes we want to test that a particular subset of q of the coefficients are zero:  $H_0: \beta_{p-q+1} = \beta_{p-q+2} = \cdots \beta_p = 0$  against  $H_a: \beta_{p-q+1} \neq 0$  or  $\beta_{p-q+1} \neq 0$  or  $\beta_{p-q+1} \neq 0$  or  $\beta_{p-q+1} \neq 0$ .
- ► We fit a second model that uses all the variables except those last *q*. Suppose that the residual sum of squares for that model is RSS<sub>0</sub>.
- ightharpoonup Use the F-statistic

$$F = \frac{(RSS_0 - RSS)/q}{RSS/(n-p-1)} \sim F_{q,n-p-1}.$$

# Qualitative predictors

- ► Some predictors are not quantitative but are qualitative, taking a discrete set of values.
- ► These are also called categorical predictors or factor variables.
- ► The Credit data set records variables for a number of credit card holders.
  - The response is balance (average credit card debt for each individual).
  - Quantitative predictors: age, cards (number of credit cards), education (years of education), income (in thousands of dollars), limit (credit limit), and rating (credit rating).
  - Qualitative variables: gender, student (student status), status (marital status), and ethnicity (Caucasian, African American (AA) or Asian).

► Example: investigate differences in credit card balance between males and females, ignoring the other variables. We create a new variable

$$X_i = \begin{cases} 1 & \text{if } i\text{-th person is female} \\ 0 & \text{if } i\text{-th person is male.} \end{cases}$$

► Resulting model:

$$Y_i = \beta_0 + \beta_1 X_i + \epsilon_i = \begin{cases} \beta_0 + \beta_1 + \epsilon_i & \text{if } i\text{-th person is female} \\ \beta_0 + \epsilon_i & \text{if } i\text{-th person is male.} \end{cases}$$

► With more than two levels, we create additional dummy variables. For example, for the ethnicity variable we create two dummy variables. The first could be

$$X_{i1} = \begin{cases} 1 & \text{if } i\text{-th person is Asian} \\ 0 & \text{if } i\text{-th person is not Asian,} \end{cases}$$

and the second could be

$$X_{i2} = \begin{cases} 1 & \text{if } i\text{-th person is Caucasian} \\ 0 & \text{if } i\text{-th person is not Caucasian.} \end{cases}$$

▶ Both of these variables can be used:

$$Y_i = \beta_0 + \beta_1 X_{i,1} + \beta_2 X_{i,2} + \epsilon_i$$

$$= \begin{cases} \beta_0 + \beta_1 + \epsilon_i & \text{if } i\text{-th person is Asian} \\ \beta_0 + \beta_2 + \epsilon_i & \text{if } i\text{-th person is Caucasian} \\ \beta_0 + \epsilon_i & \text{if } i\text{-th person is AA.} \end{cases}$$

► There will always be one fewer dummy variable than the number of levels. The level with no dummy variable is known as the baseline.

#### **Interactions**

- ► In our previous analysis of the Advertising data, we assumed that the effect on sales of increasing one advertising medium is independent of the amount spent on the other media.
- ► The average effect on sales of a one-unit increase in TV is always  $\beta_1$ , regardless of the amount spent on radio.
- ► But suppose that spending money on radio advertising actually increases the effectiveness of TV advertising, so that the slope term for TV should increase as radio increases.
- ► Model takes the form

sales =
$$\beta_0 + \beta_1 \times \text{TV} + \beta_2 \times \text{radio} + \beta_3 \times (\text{radio} \times \text{TV}) + \epsilon$$
  
= $\beta_0 + (\beta_1 + \beta_3 \times \text{radio}) \times \text{TV} + \beta_2 \times \text{radio} + \epsilon$ 

	Coefficient	Std. Error	t-statistic	<i>p</i> -value
Intercept	6.7502	0.248	27.23	< 0.0001
TV	0.0191	0.002	12.70	< 0.0001
radio	0.0289	0.009	3.24	0.0014
${\tt TV}  imes {\tt radio}$	0.0011	0.000	20.73	< 0.0001
ISL Table 3.9				

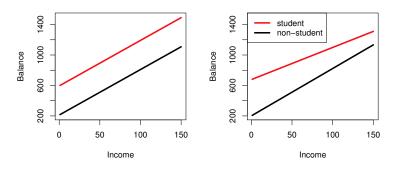
- ► The results suggest that interactions are important.
- ► The *p*-value for the interaction term TV × radio is extremely low, indicating that there is strong evidence for  $\beta_3 \neq 0$ .

► Consider the Credit data set, and suppose that we wish to predict balance using income (quantitative) and student (qualitative). Without an interaction term, the model takes the form

$$\begin{aligned} \operatorname{balance}_i \approx & \beta_0 + \beta_1 \times \operatorname{income}_i + \begin{cases} \beta_2 & \text{if $i$th person is a student} \\ 0 & \text{if $i$th person is not a student} \end{cases} \\ = & \beta_1 \times \operatorname{income}_i + \begin{cases} \beta_0 + \beta_2 & \text{if $i$th person is a student} \\ \beta_0 & \text{if $i$th person is not a student.} \end{cases} \end{aligned}$$

► With interactions, it takes the form

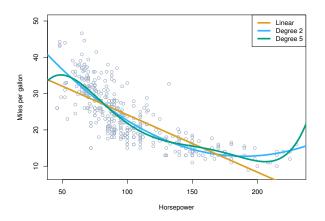
$$\begin{aligned} \text{balance}_i \approx & \beta_0 + \beta_1 \times \text{income}_i + \begin{cases} \beta_2 + \beta_3 \times \text{income}_i & \text{if student} \\ 0 & \text{if not student} \end{cases} \\ = & \begin{cases} (\beta_0 + \beta_2) + (\beta_1 + \beta_3) \times \text{income}_i & \text{if student} \\ \beta_0 + \beta_1 \times \text{income}_i & \text{if not student} \end{cases} \end{aligned}$$



ISL Figure 3.7

Regression lines have different intercepts, as well as different slopes.

## Non-linear effects of predictors



ISL Figure 3.8

► The mpg (gas mileage in miles per gallon) versus horsepower is shown for a number of cars in the Auto data set.

	Coefficient	Std. Error	t-statistic	<i>p</i> -value
Intercept	56.9001	1.8004	31.6	< 0.0001
horsepower	-0.4662	0.0311	-15.0	< 0.0001
${\tt horsepower}^2$	0.0012	0.0001	10.1	< 0.0001
IGI TO 1.1. 2.10				

ISL Table 3.10

- ► It seems clear that this relationship is in fact non-linear. A simple extension to the linear model is to include transformed predictors.
- ► A nonlinear model

$${\rm mpg}=\beta_0+\beta_1\times {\rm horsepower}+\beta_2\times {\rm horsepower}^2+\epsilon$$
 may provide a better fit (lower  $R^2$  ).